



The management of Mmp

# Specialised engineering that makes the difference

Mmp - Maintenance, Assembly and Programming: always one step ahead in the name of quality, reliability and high specialisation

**“**You never arrive until you set new goals and it is these that allow you to always surpass yourself”.

These words, written on an elegant panel on the wall of the meeting room at Mmp Srl, sum up the vision of Salvatore Nicolosi, founder of the company based in Priolo Gargallo, in the province of Syracuse, which specialises in the construction, assembly and maintenance of industrial plants in the oil and gas, energy and chemical sectors in Italy and abroad. And the company has achieved quite a few milestones in the 20 years since it was founded.

In 2003 Nicolosi decided to set up his own company, driven by great ambition and foresight, and backed by a wealth of experience in the engineering field, as a director of industrial plant construction in Italy, Arab countries and Europe, managing up to 1,200 people. Joining him in what at first seemed to be an adventure full of unknowns

- but which has so far proved to be a winning bet - were engineers Luigi Burgio and Orazio Valenti, who also came from the same sector, albeit in different roles, and who became the pillars of the company as general manager and commercial director respectively. Management over the years has been enriched by the presence of Nicolosi's sons: Andrea Nicolosi, who took over as sole director from his father Salvatore in 2020,



who still remains as guide and supervisor, and Marco Nicolosi as construction manager.

Managerial and technical expertise, highly specialised staff and a constant commitment to innovation, using the latest equipment and instruments, have enabled the company to consolidate its position in the market and become a reference point in the sector. Priolo's portfolio is enriched by a long and prestigious list of prestigious customers: from historical customers such as the Milazzo and Falconara refineries, where it has been working since 2004, to the most important companies of the Priolo Gargallo petrochemical cluster. And again a major project for the Tempa Rossa Oil Centre in Basilicata, to name but a few.

Continuing to expand, the company has also established itself in Europe, winning major contracts in several countries: Poland, Romania, Sweden, Germany, Bulgaria, Denmark and the Netherlands. “The company has succeeded in conquering increasingly important national and international markets”, says Ceo Andrea Nicolosi. From the first contracts, which were mainly subcontracted, our ability to guarantee the highest levels of safety, quality and productivity has attracted the interest of prestigious partners who have entrusted us with the most complex projects as general contractor. A role that certainly represents the great reliability of our company today”.

Mmp currently has around 140 permanent employees, but has peaked at 600 direct employees, depending on the project. At the headquarters in Priolo Gargallo, there is a large office building, two large workshops for prefabrication and an impressive fleet

## ■ ■ ■ CHALLENGES OF THE FUTURE

The year 2024 opens with another important milestone for Mmp: the construction of a new plant in the Netherlands, at a refinery in Rotterdam. It is a project that the company's managers have been working on for a long time, about a year and a half, but which could lead to the acquisition of other important contracts. “This is a moment of great opportunity,” says Andrea Nicolosi, “we have won contracts worth around EUR 56 million and the project in the Netherlands is certainly a commitment we are proud of, given that we have been chosen by an engineering company that is among the top ten in the world for designing industrial plants”.

of vehicles for completely autonomous site management. In order to guarantee the safety, environmental protection and quality of its machining processes, the company has obtained not only the main certifications required by national regulations, but also, in view of the large number of orders it receives from abroad, the Vca certification valid throughout Europe.

With a view to increasing growth and exceeding targets, the company's founder added other specialised activities to the core business: scaffolding erection, assisted clamping, on-site mechanical machining and tank construction and assembly. “The expansion of our range of services”, explains Andrea Nicolosi, “stems from the certainty of being able to offer our clients a management team that is always present, and a highly specialised technical staff, which our clients say is among the most qualified on the Italian and European market”. “We therefore consider it essential to continuously invest in our human resources”, he adds, “training them according to our standards. We put a lot of emphasis on young people, especially those in our area, with the intention of contributing to its growth and well-being, as our father taught us, because of the strong bond that binds Mmp to the places where it was born, and where it continues to operate in order to always look beyond”. ■

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